

Properties

Title:

A Polish manufacturer of amber products is looking for distributors and agents in Asia and Arabic countries

-Business profile

-OFFER from Poland, reference: BOPL20161019001, valid from 19-10-2016 until 13-01-2019

Created:

19 januari 2017

Updated:

8 juli 2018

General information

Reference:

BOPL20161019001

Profile type

BCD offer

Country of origin:

Poland

Deleted

Nee

Status:

Update

Start date:

19 oktober 2016

End date:

13 januari 2019

Business profile

Description:

The Polish family business was established in 2011 and is specialized in the amber jewellery production. The company produces amber jewellery in silver, gold plated silver (3 layers) and gold. They offer a wide range of beautiful products:

- bracelets
- rings,
- earrings,
- necklaces,
- prayer beads (e.g. muslim rosary beads).

The company also produces amber beads, amber cabochons and polished amber. They use only Polish amber with beautiful range of colours.

The company holds The Certificate of The Polish Amber Chamber of Commerce, which confirms the quality of its work.

Currently, the company sells products in Poland and China. They have a representation in China where customers can watch and buy amber products.

In order to gain a bigger market share and expand their sales, the company wishes to establish contacts with partners located in Asia and Arabic countries.

Cooperation is offered in the framework of distribution service agreement, commercial agency agreement or franchise agency agreement.

Activity codes

_ Manufacture of jewellery and related articles

Languages

_ English

_ Chinese

_ German

_ Russian

_ Polish

Preferred countries

_ China

_ Egypt

_ India

_ Indonesia

_ Israel

_ Japan

_ Jordan

_ Singapore

_ Korea, Republic of

_ Taiwan, Province of China

_ Tunisia

_ Turkey

_ Viet Nam

Sector groups

_ Textile and Fashion

More information

Plus Value:

- high quality products,
- well educated staff speaking Polish, Russian, English, German and Chinese (Mandarin),
- genuine and certificated Polish amber,
- prompt delivery – the company sends its products via DHL or EMS,
- as the company is a producer the prices are negotiable.

IPR Status:

EOI Status:

Yes

Experience:

Organisation

Type of organisation:

Since:

2011

Type and Size:

Industry SME = 10

Transnational

Ja

Turnover:

1M

Collaboration

Technical Specification or Expertise Sought:

pppThe company would like to initiate cooperation with distributors and agents in Asia and Arabic countries. They would also like to cooperate with potential franchisees. Potential partners do not need to have experience in amber jewellery market. The firm will provide marketing support. The business partner must have at least 1 shop with jewellery or with connected products in big cities (about 500 000,00 people) or be willing to open the shop. The company is also interested in cooperation with partners who specialize in well-functioning online sales or TV sales. From the business partners the company expects professionalism and reliability.ppSME 11-50,SME 10,500 MNE,251-500,SME 51-250p

Partnerships

- Distribution services agreement
- Franchise agency agreement
- Commercial agency agreement

Uitgevoerd door:



In opdracht van:



Ministerie van Economische Zaken



Ministerie van Buitenlandse Zaken

